

PMB-1552 UPDATE EMEA	Enterprise ONE Network Double-Play Promotion for Q2 2023			Date:	April 20, 2023
Published For:	ConnectedPartners	Category:	Promotion	Region:	<input type="checkbox"/> APAC <input type="checkbox"/> CALA <input checked="" type="checkbox"/> EMEA <input type="checkbox"/> NA
Product Line:	<input type="checkbox"/> Accessories <input type="checkbox"/> Advanced Services <input type="checkbox"/> Applications & Management <input type="checkbox"/> Bridge in a Box	<input checked="" type="checkbox"/> Ethernet Switches <input type="checkbox"/> Industrial IoT <input type="checkbox"/> PMP Fixed Wireless Broadband <input type="checkbox"/> Point to Point	<input type="checkbox"/> Security & SD-WAN <input type="checkbox"/> Video Surveillance/CCTV <input checked="" type="checkbox"/> Wi-Fi <input type="checkbox"/> Other		

1. Update for Q2 2023:

- April 18, 2023: Please note the Wi-Fi APs in Section 3 have been updated.
- New promotion code for Q2 2023.
- Updated promotion discounts on double play promotion
- Triple Play promotion **discontinued**.
- Distributors must confirm that the partner has a deal registration in place for the promotion price to be honored.

2. Notice:

Wi-Fi Networks are mission critical for organizations of all sizes. Cambium Networks' ONE Network solution delivers predictable network performance, management simplicity, and best-in-class total cost of ownership that enables a robust, worry-free network experience for Enterprise, Education, Hospitality & MDU, and Healthcare customers. Deploying access networks with Cambium Wi-Fi, cnMatrix™ switches and cnMaestro™ X cloud management, Enterprise IT and Managed Service Providers (MSPs) will be able to deliver a robust network experience for their end users and deliver on their SLA commitment, while keeping operational costs to a minimum. cnMaestro X helps Enterprise IT and MSPs achieve significant operational efficiencies with built-in capabilities such as multi-tenancy, APIs, zero-touch experiences, automation, and remote troubleshooting. We are pleased to announce the following promotion for Q2 2023 that provides additional discounts on select Wi-Fi 6 products when bundled with equivalent cnMaestro X subscriptions.

- **Wi-Fi 6 + cnMaestro X Bundle**
 - Promotion Code: **DOUBLEQ223**

Effective Date: April 12, 2023

Promotion Expiration Date: June 30, 2023

3. Promotion Details and Part Numbers Eligible for Promotion:

Wi-Fi 6 + cnMaestro X Bundle

Promotional discounts as defined in Table 1 on orders that include one of the Wi-Fi APs in Table 2 and the corresponding cnMaestro X 3-year or 5-year subscription. Check with your distributor for pricing.

Promotion Code: **DOUBLEQ223**

Sales Model #	Description	MSRP
Eligible Wi-Fi AP SKUs		
XV2-21X0A00-EU	Indoor Dual radio WiFi 6 AP, 2x2, GbE, EU	\$366.39
XV2-21X0A00-RW	Indoor Dual radio WiFi 6 AP, 2x2, GbE, RW	\$366.39
XV2-2X00A00-EU	Indoor Dual Radio Wi-Fi 6 2x2 WLAN AP, 2.5GbE, EU	\$553.00
XV2-2X00A00-RW	Indoor Dual Radio Wi-Fi 6 2x2 WLAN AP, 2.5GbE, RW	\$553.00
XV2-23T0A00-EU	Outdoor Dual radio WiFi 6 AP Omni 2x2, GbE, EU	\$615.83
XV2-23T0A00-RW	Outdoor Dual radio WiFi 6 AP Omni 2x2, GbE, RW	\$615.83
XV2-2T0XA00-EU	Outdoor Dual radio Wi-Fi 6 AP Omni 2x2, 2.5GbE, 30V/48V out, BLE, EU	\$805.00
XV2-2T0XA00-RW	Outdoor Dual radio Wi-Fi 6 AP Omni 2x2, 2.5GbE, 30V/48V out, BLE, RW	\$805.00
XV2-2T1XA00-EU	Outdoor Dual radio Wi-Fi 6 AP Sector antenna 2x2, 2.5GbE, 48V out, BLE, EU	\$926.00
XV2-2T1XA00-RW	Outdoor Dual radio Wi-Fi 6 AP Sector antenna 2x2, 2.5GbE, 48V out, BLE, RW	\$926.00
Eligible cnMaestro X SKUs		
MSX-SUB-XV2-21X-3	cnMaestro X for one XV2-21X AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 3-year subscription	\$100.00
MSX-SUB-XV2-21X-5	cnMaestro X for one XV2-21X AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 5-year subscription	\$150.00
MSX-SUB-XV2-2-3	cnMaestro X for one XV2-2 AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 3-year subscription	\$100.00
MSX-SUB-XV2-2-5	cnMaestro X for one XV2-2 AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 5-year subscription	\$150.00
MSX-SUB-XV2-23T-3	cnMaestro X for one XV2-23T AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 3-year subscription	\$100.00
MSX-SUB-XV2-23T-5	cnMaestro X for one XV2-23T AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 5-year subscription	\$150.00
MSX-SUB-XV2-2T0-3	cnMaestro X for one XV2-2T0 AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 3-year subscription	\$100.00
MSX-SUB-XV2-2T0-5	cnMaestro X for one XV2-2T0 AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 5-year subscription	\$150.00
MSX-SUB-XV2-2T1-3	cnMaestro X for one XV2-2T1 AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 3-year subscription	\$100.00
MSX-SUB-XV2-2T1-5	cnMaestro X for one XV2-2T1 AP. Creates one Device Tier3 slot. Includes Cambium Care Pro support. 5-year subscription	\$150.00

4. Promotion Process:

- Promotion claims must use the appropriate Promo code: **DOUBLEQ223**.
- A deal registration must be entered and approved in the Cambium Partner Portal.
- All items must be on one customer PO upfront.
- It is preferred that all items ship together; however, if there are supply constraints, items may ship individually.
- All orders must be shipped and be invoiced by June 30, 2023.

5. FAQ:

Q.	Can this promotion be combined with other promotions, price exceptions, or programs (e.g., Hospitality)?
A.	No, this promotion cannot be combined with other promotions, price exceptions, deal registration, or programs.

Q.	Can I have a mix of cnMaestro Essentials and cnMaestro X devices on the same cnMaestro X account?
A.	No, all devices in a cnMaestro account must have a cnMaestro X subscription.

6. Reference Material on the Web:

- [Partner Portal](#)
- [Price List Playbook](#)
- [Partner Marketing Resources](#)
- [Partner Webinar Replays](#)
- [Partner Questions](#)
- [Partner Program Information](#)
- [Cambium Networks Public Website](#)
- [Cambium Learning](#)
- [Cambium Support](#)

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