

PMB-1551 UPDATE EMEA	cnMatrix 1K Promotion for Small & Medium Enterprises for Q2 2023			Date:	April 20, 2023
Published For:	ConnectedPartners	Category:	Promotion	Region:	<input type="checkbox"/> APAC <input type="checkbox"/> CALA <input checked="" type="checkbox"/> EMEA <input type="checkbox"/> NA
Product Line:	<input type="checkbox"/> Accessories <input type="checkbox"/> Advanced Services <input type="checkbox"/> Applications & Management <input type="checkbox"/> Bridge in a Box	<input checked="" type="checkbox"/> Ethernet Switches <input type="checkbox"/> Industrial IoT <input type="checkbox"/> PMP Fixed Wireless Broadband <input type="checkbox"/> Point to Point	<input type="checkbox"/> Security & SD-WAN <input type="checkbox"/> Video Surveillance/CCTV <input checked="" type="checkbox"/> Wi-Fi <input checked="" type="checkbox"/> Other		

Choose an item.

1. Update for Q2 2023:

- This promotion is being extended till June 30, 2023. The promotion details remain unchanged from the Q1 2023 version.
- Distributors must confirm that the partner has a deal registration in place for the promotion price to be honored.

2. Notice:

Wi-Fi Networks are mission critical for organizations of all sizes. Ethernet Switches are the backbone of all access networks. Wireless aware cnMatrix™ switches with capabilities like auto-VLAN and policy-based automation (PBA) make it easy, efficient, and error free to deploy converged wired-wireless IoT networks. Coupled with cnMaestro™ X, the solution helps Enterprise IT and MSPs achieve significant operational efficiencies with built-in capabilities such as multi-tenancy, APIs, zero-touch experiences, automation, and remote troubleshooting.

We are pleased to announce the following promotion for Q2 2023:

- **cnMatrix 1K + cnMaestro X Bundle**
 - Promotion Code: SWITCH1KQ123

Effective Date: April 1, 2023

Promotion Expiration Date: June 30, 2023

3. Promotion Details and Part Numbers Eligible for Promotion:

cnMatrix 1K + cnMaestro X Bundle

Save when you bundle Cambium Networks cnMatrix 1K Switches and cnMaestro X Network Management

Promotional discounts as defined in Table 1 on orders that include one or more of the cnMatrix EX1K switches and the corresponding cnMaestro X 3-year or 5-year subscription.

Check with your distributor for pricing.

Promotion Code: SWITCH1KQ123

TABLE 1: Eligible Part Numbers for cnMatrix 1K Promotion (Promotion Code SWITCH1KQ123).

Sales Model #	Description	MSRP
MX-EX1010PxA-0	cnMatrix EX1010-P, Intelligent Ethernet PoE+ Switch, 8 1Gbps and 2 1Gbps SFP fiber ports - no pwr cord	\$465.16
MX-EX1010PxA-1	cnMatrix EX1010-P, Intelligent Ethernet PoE+ Switch, 8 1-Gbps and 2 1-Gbps SFP fiber ports - no pwr cord, USA Only	\$465.16
MX-EX1010PxA-E	cnMatrix EX1010-P, Intelligent Ethernet PoE+ Switch, 8 1Gbps and 2 1Gbps SFP fiber ports - no pwr cord - EMEA Only	\$465.16
MX-EX1010xxA-0	cnMatrix EX1010, Intelligent Ethernet Switch, 8 1Gbps and 2 1 Gbps SFP fiber ports - no pwr cord	\$331.35
MX-EX1010xxA-1	cnMatrix EX1010, Intelligent Ethernet Switch, 8 1-Gbps and 2 1-Gbps SFP fiber ports - no pwr cord, USA Only	\$331.35
MX-EX1010xxA-E	cnMatrix EX1010, Intelligent Ethernet Switch, 8 1Gbps and 2 1 Gbps SFP fiber ports - no pwr cord - EMEA Only	\$331.35
MX-EX1028PxA-0	cnMatrix EX1028-P, Intelligent Ethernet PoE Switch, 24 1G and 4 1Gbps SFP fiber ports - no pwr cord	\$879.34
MX-EX1028PxA-1	cnMatrix EX1028-P, Intelligent Ethernet PoE+ Switch, 24 1-Gbps and 4 1-Gbps SFP fiber ports - no pwr cord, USA Only	\$879.34
MX-EX1028PxA-E	cnMatrix EX1028-P, Intelligent Ethernet PoE+ Switch, 24 1G and 4 1Gbps SFP fiber ports - no pwr cord - EMEA Only	\$879.34
MX-EX1028xxA-0	cnMatrix EX1028, Intelligent Ethernet Switch, 24 1G and 4 1 Gbps SFP fiber ports - no pwr cord	\$605.34
MX-EX1028xxA-1	cnMatrix EX1028, Intelligent Ethernet Switch, 24 1-Gbps and 4 1-Gbps SFP fiber ports - no pwr cord, USA Only	\$605.34
MX-EX1028xxA-E	cnMatrix EX1028, Intelligent Ethernet Switch, 24 1G and 4 1 Gbps SFP fiber ports - no pwr cord - EMEA Only	\$605.34
MSX-SUB-EX1010-3	cnMaestro X for one EX1010. Creates one Device Tier20 slot. Includes Cambium Care Pro support. 3-year subscription	\$50.00
MSX-SUB-EX1010-5	cnMaestro X for one EX1010. Creates one Device Tier20 slot. Includes Cambium Care Pro support. 5-year subscription	\$75.00
MSX-SUB-EX1010-P-3	cnMaestro X for one EX1010-P. Creates one Device Tier20 slot. Includes Cambium Care Pro support. 3-year subscription	\$50.00
MSX-SUB-EX1010-P-5	cnMaestro X for one EX1010-P. Creates one Device Tier20 slot. Includes Cambium Care Pro support. 5-year subscription	\$75.00
MSX-SUB-EX1028-3	cnMaestro X for one EX1028. Creates one Device Tier20 slot. Includes Cambium Care Pro support. 3-year subscription	\$50.00
MSX-SUB-EX1028-5	cnMaestro X for one EX1028. Creates one Device Tier20 slot. Includes Cambium Care Pro support. 5-year subscription	\$75.00
MSX-SUB-EX1028-P-3	cnMaestro X for one EX1028-P. Creates one Device Tier20 slot. Includes Cambium Care Pro support. 3-year subscription	\$50.00
MSX-SUB-EX1028-P-5	cnMaestro X for one EX1028-P. Creates one Device Tier20 slot. Includes Cambium Care Pro support. 5-year subscription	\$75.00

4. Promotion Process:

- Promotion claims must use the appropriate Promo code: SWITCH1KQ123.
- A deal registration must be entered and approved in the Cambium Partner Portal.
- All items must be on one customer PO upfront.
- It is preferred that all items ship together; however, if there are supply constraints, items may ship individually.
- All orders must be shipped and be invoiced by June 30, 2023.

5. FAQ:

Q.	Can this promotion be combined with other promotions, price exceptions, or programs (e.g., Hospitality)?
A.	No, this promotion cannot be combined with other promotions, price exceptions, deal registration, or programs.
Q.	Can I have a mix of cnMaestro Essentials and cnMaestro X devices on the same cnMaestro X account?
A.	No, all devices in a cnMaestro account must have a cnMaestro X subscription.

6. Reference Material on the Web:

- [Partner Portal](#)
- [Price List Playbook](#)
- [Partner Marketing Resources](#)
- [Partner Webinar Replays](#)
- [Partner Questions](#)
- [Partner Program Information](#)
- [Cambium Networks Public Website](#)
- [Cambium Learning](#)
- [Cambium Support](#)

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